

VMware										
Courses		Exam	Duration	Price (excl. VAT)	Scheduled dates					
					May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12
<b>Technical Training / VMware Patner Competency Training</b>										
<b>DATACENTER / INFRASTRUCTURE VIRTUALISATION (IV) COMPETENCY - TECHNICAL POST SALES</b>										
VM-ESX5	VMware vSphere: Install, Configure, Manage V5.0	VCP5	5 days	R 12 900.00	7, 14	11, 25	9, 16,23	6, 27	10, 25	1, 15
VM-NEW5	VMware vSphere: What's New in vSphere V5.0	VCP5	2 days	R 5 900.00			2			
VM-FT5	VMware vSphere: Fast Track V5.0	VCP5	5 days	R 15 900.00	28	18		20		29
VM-DESGN	VMware vSphere: Design Workshop V5.0	VCAP-DCD	3 days	R 8 900.00			4		3	
<b>DESKTOP / DESKTOP VIRTUALISATION (DV) COMPETENCY - TECHNICAL POST SALES</b>										
VM-ICM	VMware View: Install, Configure, Manage [V5]		4 days	R 8 900.00				13		
VM-DBP	VMware View: Design Best Practices [V5.0]		2 days	R 3 800.00					6	
<b>SITE RECOVERY / BUSINESS CONTINUITY (BC) COMPETENCY - TECHNICAL POST SALES</b>										
VM-SRM	VMware vCenter Site Recovery Manager: Install, Configure, Manage V5.0		2 days	R 5 900.00			30			22
<b>CLOUD INFRASTRUCTURE AS A SERVICE (IaaS) COMPETENCY - TECHNICAL POST SALES</b>										
VM-CDM	VMware vCloud: Deploy and Manage the VMware Cloud		4 days	R 12 900.00		4			17	
<b>SALES / COMPETENCIES - AM &amp; PRE SALES</b>										
VM-SP	VMware Sales Professional Boot Camp	VSP	1 day	R 1 900.00		8		3,17	21	
VM-TSP	VMware Technical Sales Professional Boot Camp	VTSP	2 days	R 3 800.00				1		